



# MONARCH INDUSTRIES

Monarch Industries is a privately owned company that was founded in 1935. Monarch is a vertically integrated manufacturer of hydraulic cylinders and custom iron castings. These products are marketed throughout North America into the retail, agricultural, industrial and original equipment manufacturer markets. Employing over 500 people, Monarch's corporate office is located in Winnipeg, Manitoba with a foundry in Winkler, Manitoba and a distribution center in Kansas City, Missouri, USA. Monarch has positioned itself to service all the needs of their customers' diverse requirements.

**Monarch Industries is pleased to offer the following employment opportunities:**

**Winnipeg, Manitoba**

**[Internal Accounts Representative](#)**

**[Process Technologist/Technician – CNC Machining](#)**

**[Welders](#)**

To apply for any position, please contact Human Resources at:

**Monarch Industries Ltd.  
51 Burmac Rd  
Winnipeg, MB R3C 3E4  
[hr@monarchindustries.com](mailto:hr@monarchindustries.com)  
FAX: (204) 772 – 2519**



## Internal Accounts Representative

**Reports to:** Customer Service Manager

### Company:

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### Essential Responsibilities and Duties:

- Receives inbound calls from customers and take appropriate action, which usually includes:
  - Receiving orders;
  - Checking prices;
  - Following up on current orders; and,
  - Troubleshooting.
- Receives orders from customers and enters into the systems after ensuring availability of:
  - Component parts;
  - Capacity; and,
  - Shipping considerations.
- Responding to customer inquiries in a thorough and prompt manner.
- Expediting orders with Production Planning, Purchasing, Production, and Shipping due to rush orders or due to concerns that arise through regular follow up activities.
- Administering Return Goods Authorizations (RGA's) effectively.
- Assuming responsibility for individual customer accounts as assigned.
- Develop and build relationships with customers and internal departments to ensure 100% on time delivery of products as specified, while maximizing margins.
- Conduct all activities and execute all duties with enthusiasm and a positive, results- focused attitude.
- Support company initiatives and policies enthusiastically.
- Other duties as assigned

### Education Required:

- Ideal candidate will have completed post-secondary education in engineering technology, business administration or courses to attain a CPIM designation, or similar.

### Experience Required:

- Customer service experience is preferred.
- Experience working within a Foundry or knowledge of Foundry practices is considered a definite asset.
- Experience with production planning, purchasing or inside sales are all considered as definite assets.
- Production experience is an asset.

Please send resume to [hr@monarchindustries.com](mailto:hr@monarchindustries.com).





# MONARCH INDUSTRIES

## Process Technologist/Technician – CNC Machining

**Reports to:** Engineering Manager

### **Essential Responsibilities and Duties:**

- Assess current practices and machining processes through various methods including listening, observation, time studies, analysis of data and products.
- Work closely with others to determine performance gaps and identify opportunities for improvement and formulate solutions.
- Once approved, implement solutions through direct implementation, such as programming changes, or through documentation and training of best practices.
- Develop, deliver and assess success of on-the-job and occasionally classroom-style training programs to improve productivity throughout machining operations.
  - Research best practices through various methods.
  - Work closely with vendor representatives to improve tooling and processes.
  - Participate in and sometimes lead Continuous Improvement initiatives and programs.
  - Conduct all activities and execute all duties with enthusiasm and a positive, results- focused attitude.
  - Support company initiatives and policies enthusiastically.
  - Other duties as assigned

### **Education Required:**

- Ideal candidate will possess a Mechanical Engineering Technology or Manufacturing Technician diploma.
- Specific training in CNC programming and machine tooling is essential.
- “Lean Manufacturing” training is essential, preferably at least a “Yellow Belt” level accreditation.
- Applicants with equivalent education combined with applicable experience may also be considered.
- Training or education in hydraulic systems, fluid power systems, manufacturing and design systems are considered assets.

### **Experience Required:**

- Manufacturing experience is essential.
- CNC programming experience is required, preferably including implementation of direct numerical control.
- Proven track record of training employees on-the-job to achieve improved results.
- Ideally will have hands-on machining experience including milling or lathe machines. Otherwise requires practical “hands on” experience related to agriculture and/or manufacturing.

### **Skills and Attributes Required:**

- Proficient in programming CNC machines, preferably using direct numerical control systems.
- Excellent communication skills, most important of which is effective listening skills,
- Pragmatic approach to problem solving.
- Highly motivated, self-starter. Demonstrated ability to adhere to tight schedules with minimal supervision.
- Ideally will have knowledge of manufacturing processes.
- Completely proficient with solid modeling applications, ideally Solidworks.
- Proficient with MS Word, Excel, Powerpoint and other common applications.

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Monarch Industries Limited is an Equal Opportunity Employer



# MONARCH INDUSTRIES

## Welder

(Salary ranges from \$18.81 - \$24.71 per hour)

**Reports to: Welded Production Manager and Hydraulic Supervision**

### Essential Responsibilities and Duties:

- Weld hydraulic cylinder tube, rods, and components using manual and automatic welding processes.
- Maintain required productivity levels (efficiency & utilization)
- Produce required quality of work.
- Contribute to continuous improvement on a daily basis.
- Demonstrated leadership ability
- Adheres to all Safety and Health standards.

### Education Required:

- Welding certificate from a recognized post-secondary or trade school
- Capable of being CWB Certification

### Experience Required:

- Minimum of 1 year experience on MIG (Gas Metal Arc, Flux Core Arc, Shielded Metal Arc)
- Additional welding experience an asset
- Hydraulic component welding background preferable

### Skills and Attributes Required:

- Developed leadership skills, including demonstrated team-building, analytical, problem-solving, and decision-making skills, with the potential to becoming a leadhand.
- Excellent verbal and written communication skills
- Proven ability to meet deadlines in a dynamic and challenging environment by effectively organizing, prioritizing, and executing.
- Ability to work independently without direct supervision

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